# Ridgetop Wealth Management Market Update - September 2023

### Where We Have Been

By almost every measure the S&P 500 is in a Bull market. In fact, we are coming up on its one year anniversary. The S&P index advanced 7.0% in Q1 of 2023, jumped another 8.3% in Q2, and another 3.1% in July. This market has had its strongest start since 1997 and 10<sup>th</sup> best start since 1926.

While this is obviously fantastic on the whole, investors living the day to day have felt numerous bumps and bruises along the way. For instance, there was a 7.8% decline from February 2<sup>nd</sup> to March 13<sup>th</sup> when we had the second and third largest bank failures in U.S. history. Combine that with 11 interest rate hikes over the last 18 months, which certainly did not give the feeling of confidence and smooth sailing. However, it is exactly this "feeling" of uncertainty that has driven the Bull run. As the saying goes, Bull markets have always and always will, climb a wall of proverbial worry. Coming into Q1 investor sentiment was hitting pessimistic extremes as almost no one fathomed that a Bull market was getting started.

## Where We are Today

A shaky August and September would be expected and welcome. Strong starts to the year, followed by pullbacks, are often followed by further gains through year-end. If you look back through history in all cases since 1926 when the S&P 500 rose at least 10% through July (which we did), and declined during August (which we did). From August 31<sup>st</sup> through year-end, the S&P 500 has risen 14 out of 14 times by an average of 9.9% versus an average of 1.9% for all September – December periods.

Historically, August and September are the year's two-month stretch with the most negative seasonality, whereas the fourth quarter is the year's strongest three month stretch. What we actually need right now is for the market to remain on the defense over the short term combined with pessimism from crowd sentiment polls. That skepticism would likely set us up nicely for a bullish year-end rally. This is all currently playing out and we are of the mindset that we will see a continuation of the cyclical Bull in Q4. This is supported by soft landing evidence that will support earnings growth that leaves the market poised to gain momentum when the seasonal influences shift from headwinds to tailwinds.

#### What is Concerning

Not to belabor, but expectations do matter. Unfortunately, August crowd sentiment polls showed that not only were investors getting less nervous, but they were starting to turn optimistic. As mentioned, optimism and/or extreme optimism is a bearish indicator for the stock market. Continued optimism would suggest that recession fears that dominated investors' psyches earlier in the year, which drove the market up, have now been replace by thinking that the market has nowhere to go but up. At that point, who would be left to propel stocks into the year-end rally?

Also concerning is the path of the small-cap Russell 2000 index. Historically, small caps surge once a new Bull market is underway, with an average 12-month gain of +74%. With only a +9.6% gain from last October's market bottom this divergence from prior Bulls does not bode well for the health of the overall market. Another factor we are monitoring is the overall breadth of the markets advance. This Bull has been highly concentrated in just a handful of mega cap companies. While the rally broadened

out in Q2, this concentration questions the overall market's strength. Lastly and notably the stock market is choosing to fight the Fed. Historically this level of monetary tightness has led to a recession.

### In Summary

Risks remain high on multiple fronts. That said, the current overall weight of the evidence warrants giving the Bull the benefit of the doubt. What has played out year-to-date aligns with the likely continuation of the Bull gaining momentum and reaching new highs in the fourth quarter. We will be watching for increasing participation and receding concentration, then we'll have more confirmation that the Bull market is well intact and sustainable. We will keep you updated. Stay tuned and thank you.

Sincerely,

Brian Pollak, CRPC
Private Wealth Advisor

Loran Ansberry, AWMA
Private Wealth Advisor

#### Disclosures:

The views and opinions expressed herein are those of the author and may not necessarily reflect the views of UBS Financial Services Inc. or its affiliates; they are subject to change at any time.

**About the PMP Program:** PMP is a wrap fee advisory program in which our Financial Advisors manage client accounts on a discretionary basis. PMP is designed for clients who (i) want to delegate portfolio management discretion to their Financial Advisor; (ii) are looking to implement a medium to long-term investment plan; and (iii) prefer the consistency of fee-based pricing.

PMP is not appropriate for clients who: (i) want to maintain trading control over their account; (ii) seek a short-term investment; (iii) want to maintain consistently high levels of cash, money market funds, or invest primarily in no-load mutual funds; (iv) want to maintain highly concentrated positions that will not be sold regardless of market conditions; or (v) who anticipate significant withdrawals from the account. Trade Allocation Practices and Conflicts of Interest: Financial Advisors who participate in the PMP Program may also provide services to you and to other clients outside of the Program in their capacity as broker-dealer representatives and as such, may dedicate time to activities other than discretionary portfolio management. Financial Advisors who participate in the PMP Program have an incentive to recommend their services in PMP over those of third party SMA Managers in other Advisory Programs or over traditional commission based brokerage services. Financial Advisors do not aggregate orders across the different strategies they manage. In an effort to reduce market impact and to obtain best execution, your Financial Advisor may purchase or sell securities in bulk (or orders may be "batched") on the same day for some or all PMP accounts in the same strategy managed by the same Financial Advisor. In such cases, all orders in a batch will receive "average pricing" and the price of securities shown on client confirmations will be the average execution price on either all of the purchases or all of the sales (as applicable) aggregated for this purpose. In addition, when executing orders, we may batch orders for your Account with orders entered for other PMP accounts in the same strategy, including those of the Financial Advisor assigned to your Account and related PMP accounts under your Financial Advisor's control. Financial Advisors are permitted to trade in the same securities they purchase for client accounts as long as they trade their personal and related accounts in the same batch as client

Financial Advisors have broad discretion to trade their PMP Advisory Accounts and there can be no assurance that a Financial Advisor can purchase or sell the same securities for all such Accounts at the same time, or that the Financial Advisor will aggregate your orders with those of other clients and charge an average price per share or unit and, when applicable, a pro-rata share of any fees. As a result, you may receive different prices and executions for the same securities as compared to other clients investing in the same PMP strategy. In addition, although we monitor performance dispersion and other characteristics of Accounts participating in PMP, investment opportunities will not necessarily be allocated among participating Accounts proportional to their overall amount invested.

Below are some of the general risk considerations associated with the investments included in the PMP investment strategies described in this Brochure. The descriptions are not meant to be a complete list of all investment risks. For more complete information regarding fees, expenses, risks and restrictions associated with these investments please review the offering documents and marketing materials. Investors should consult their tax advisor about their specific tax situation before investing in any securities. In addition, clients should familiarize themselves with the particular market risks and the other risks associated with the specific investment.

Two sources of research are available to UBS Financial Services Inc. clients. One source is written by UBS CIO Americas, Wealth Management. UBS CIO Americas, Wealth Management is part of UBS Global Wealth Management & Business Banking (the UBS business group that includes, among others, UBS Financial Services Inc. and UBS International Inc.), whose primary business focus is individual investors ("Private Clients"). The other source is written by UBS Investment Research. UBS Investment Research is part of UBS Investment Bank, whose primary business

focus is institutional investors. The Private Client report style, length and content is designed to be more easily used by Private Clients. Because both sources of information are independent of one another and reflect the different assumptions, views and analytical methods of the analysts who prepared them, there may exist a difference of opinions between the two sources. Neither the Institutional report nor the Private Client report is necessarily more reliable than the other. The various research content provided does not take into account the unique investment objectives, financial situation or particular needs of any specific individual investor. If you have any questions please consult your Financial Advisor. UBS CIO Americas, Wealth Management is provided by UBS Financial Services Inc and UBS AG. UBS Financial Services Inc. is a subsidiary of UBS AG.

If you would like more details about any of the information provided, or you would like personalized recommendations or advice, please contact your Financial Advisor. We are here to help.

Neither UBS Financial Services Inc. nor any of its employees provide legal or tax advice. You should consult with your personal legal or tax advisor regarding your personal circumstances.

All of the recommendations made/positions held within the proceeding 12-month period are available upon request. Not all recommendations/holdings should be assumed to be profitable and future recommendations/holdings may not be profitable. Past performance is no guarantee of future results. Above is an overview of select portfolio holdings in the above-stated strategy of the PMP Portfolio Manager as of the date of this report. The portfolio is actively managed and holdings may be replaced at any point in time. The actual allocation within the individual portfolios may be different due to portfolio changes, market conditions or the imposition of investment restrictions.

The past performance of an index is not a guarantee of future results. Each index reflects an unmanaged universe of securities without any deduction for advisory fees or other expenses that would reduce actual returns, as well as the reinvestment of all income and dividends. An actual investment in the securities included in the index would require an investor to incur transaction costs, which would lower the performance results. Indices are not actively managed and investors cannot invest directly in the indices. Diversification does not guarantee a profit or protect against a loss in a declining financial market.

Except as specifically noted, the views expressed herein are those of the author and may not necessarily reflect the views of UBS Financial Services Inc. or its affiliates.

The information and data presented is believed to be reliable; however, their accuracy and completeness is not guaranteed by UBS Financial Services Inc. UBS does not assume any duty to update this information going forward.

Equities represent ownership interest in a corporation. Historically, equities are more risky than fixed income or cash investments as they experience greater volatility risk, which is the risk that the value of your investment may fluctuate over time. The value of investments in equity securities will fluctuate in response to general economic conditions and to changes in the prospects of particular companies and/or sectors in the economy. These general risk considerations associated with equity investments are not meant to be a complete list of all investment risks.

It is important that you discuss your specific investment situation with your Financial Advisor before making any investment decision.